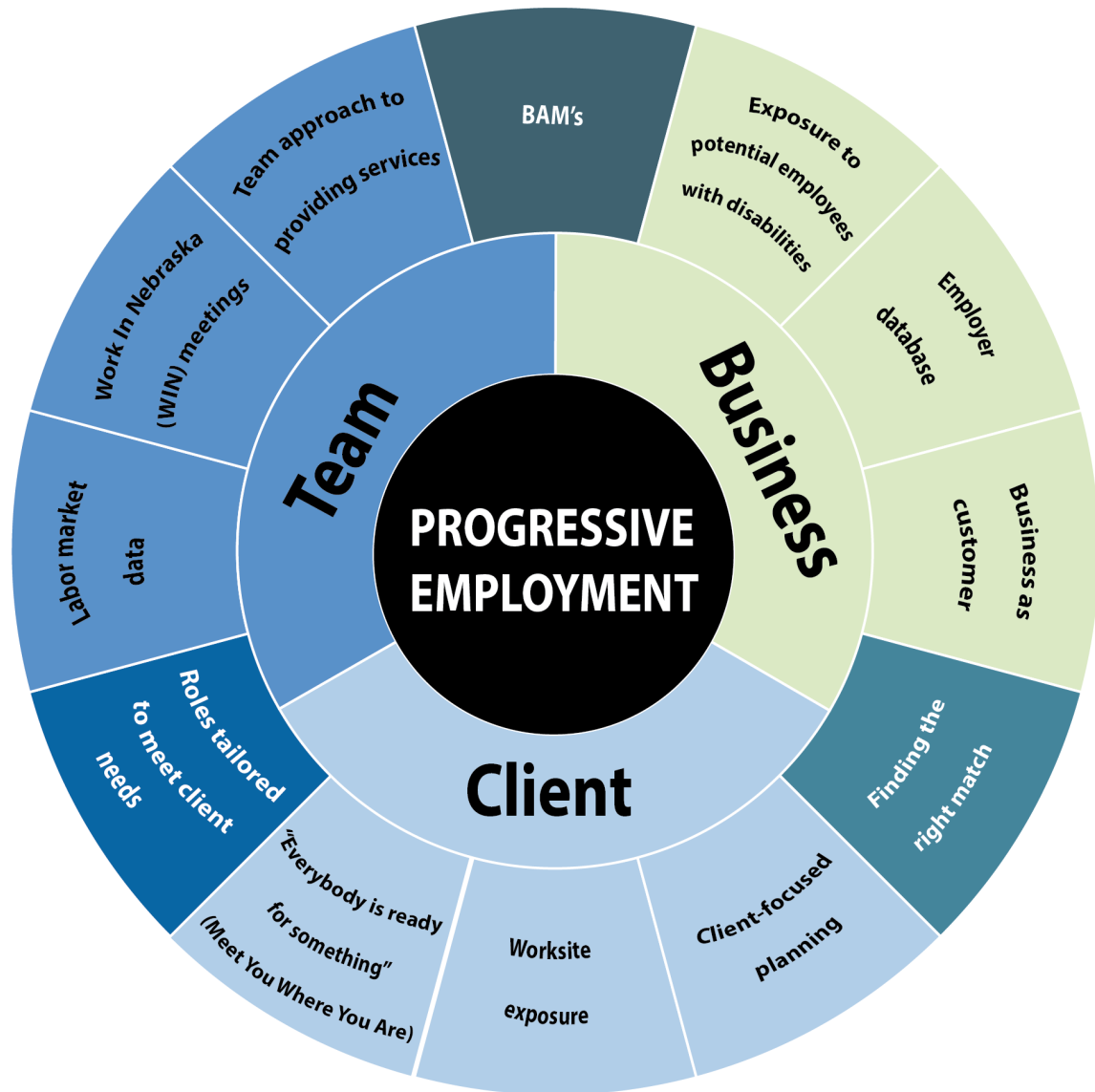


The Progressive Employment (PE) model is a dual-customer, team approach designed to address the needs of the client and the business.



TEAM	CLIENT	BUSINESS
<ul style="list-style-type: none"> » A team approach to providing services that includes the client, VR specialists, and business account manager. » WIN meetings with partners to address client needs. » Communication of labor market information with clients and businesses to identify strong employment matches and opportunities. » Specialized roles to address individualized client needs. 	<ul style="list-style-type: none"> » Adoption of the “Everybody is ready for something” approach (Meet You Where You Are). » Variety of worksite experience such as job tours, mock interviews, job shadows, and on-the-job evaluation. » Client-focused planning to address individual strengths and barriers. » Provide clients with real work experiences that boost confidence and increase motivation while matching businesses to potential future employees. 	<ul style="list-style-type: none"> » Creating a “business as customer” approach to serve the business’s current and future needs. » Employer incentives include liability and worker’s compensation coverage, tax incentives, and training needs. » Ever expanding employer database that includes business specifics and their levels of availability for providing work opportunities. » Business Account Managers build relationships with business through direct contact and Employ meetings; they also bridge relations between business and the client with a disability.